# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 6, 2019

# Rush Enterprises, Inc.

(Exact name of registrant as specified in its charter)

Texas	0-20797	74-1733016
(State or other jurisdiction	(Commission File	(IRS Employer Identification
of incorporation)	Number)	No.)
555 IH-35 South, Suite 500		78130
New Braunfels, Texas		(Zip Code)
(Address of principal executive		
offices)		
R	Registrant's telephone number, including area code: (830) 302-	5200
	Not Applicable	
	(Former name or former address, if changed since last report	r.)
Check the appropriate box below if the Form 8 provisions (see General Instruction A.2. below	8-K filing is intended to simultaneously satisfy the filing obligate):	ation of the registrant under any of the following
☐ Written communications pursuant to Rule 4	25 under the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursu	ant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d	d-2(b))
☐ Pre-commencement communications pursu	ant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e	:-4(c))
Indicate by check mark whether the registran Securities Exchange Act of 1934.	at is an emerging growth company as defined in Rule 405 of	the Securities Act of 1933 or Rule 12b-2 of the
Emerging growth company $\square$		
	check mark if the registrant has elected not to use the extended pursuant to Section 13(a) of the Exchange Act. $\Box$	I transition period for complying with any new or

## Item 8.01 Other Events.

On February 6, 2019, Rush Enterprises, Inc. (the "Company") issued a press release announcing that a subsidiary of the Company has entered into an agreement with Tallman Group, the largest International Truck dealer in Canada, to form a new joint venture entity that will operate Tallman Group's network of commercial vehicle dealerships in the Province of Ontario, Canada. The name of the entity will be Rush Truck Centres of Canada Limited. Under the terms of the agreement, which is subject to customary closing conditions, a subsidiary of the Company will purchase 50% of the equity in the joint venture entity for approximately CAD \$30.0 million. The purchase price does not include any of Tallman Group's real estate, which will continue to be leased from Tallman Group by the joint venture entity. The Company does not intend to consolidate the joint venture as part of its Truck Segment for financial reporting purposes.

A copy of the press release announcing the joint venture is attached to this report as Exhibit 99.1 and is incorporated by reference into this Item 8.01.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

# **Exhibit No. Description**

99.1 Rush Enterprises, Inc. press release dated February 6, 2019.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RUSH ENTERPRISES, INC.

Dated: February 6, 2019

By: /s/ Michael Goldstone
Michael Goldstone

Vice President, General Counsel and

Corporate Secretary

# EXHIBIT INDEX

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#### RUSH ENTERPRISES AND TALLMAN GROUP ANNOUNCE JOINT VENTURE

SAN ANTONIO & TORONTO February 6, 2019 — Rush Enterprises, Inc. (NASDAQ: RUSHA & RUSHB), which operates the largest network of commercial vehicle dealerships in North America, announced today that one of its subsidiaries has signed an agreement to enter into a new joint venture with Tallman Group, the largest International Truck dealer in Canada.

Rush Enterprises' subsidiary and Tallman Group will each own 50 percent of the new joint venture entity, which will operate Tallman Group's network of commercial vehicle dealerships in Canada. The formation of the joint venture is subject to customary closing conditions, but the parties expect the transaction to close on February 25, 2019. The joint venture will be named Rush Truck Centres of Canada Limited, and will be led by Kevin G. Tallman as Chief Executive Officer, and Roger Poirier, CFA as President. Rush Enterprises does not intend to consolidate the joint venture as part of its Truck Segment for financial reporting purposes.

Tallman Group owns and operates a network of 14 International Truck full-service dealerships throughout the Province of Ontario including four locations in the Greater Toronto Area, Canada's largest commercial vehicle market. Tallman Group achieved revenues of CAD \$370 million and delivered close to 2,000 trucks in 2018, making it the largest International Truck dealer in Canada and one of the largest International Truck dealer groups in North America.

"I am extremely excited to announce Rush Enterprises' joint venture with Tallman Group," said W.M. "Rusty" Rush, Chairman, Chief Executive Officer and President of Rush Enterprises, Inc. "The Tallman family has built a successful and respected International Truck dealership network in Ontario, which is consistently recognized as one of the best performing International Truck dealership groups in North America. We believe this joint venture will provide customers with best-in-class service by combining the advanced operating systems developed by Rush Enterprises with the operational abilities of the Tallman Group." Rush added.

"We are excited to partner with Rush Enterprises, the largest and most successful truck dealer in North America. This joint venture will give our company access to capital and industry-leading technology, which will be leveraged to accelerate our strategic initiatives within Canada. This joint venture will also provide our cross-border transportation customers with access to the largest and most comprehensive commercial vehicle service network in the United States," said Kevin G. Tallman, Chief Executive Officer of Tallman Group. "We look forward to working with Rush Enterprises' leadership team and are excited that this joint venture will enable us to make the investments required to better serve our customers." Tallman said.

## About Rush Enterprises, Inc.

Rush Enterprises, Inc. is the premier solutions provider to the commercial vehicle industry. The company owns and operates Rush Truck Centers, the largest network of commercial vehicle dealerships in North America, with more than 100 dealership locations. These vehicle centers, strategically located across 22 states in high traffic areas on or near major highways throughout the United States, represent truck and bus manufacturers, including Peterbilt, International, Hino, Isuzu, Ford, Mitsubishi, IC Bus and Blue Bird. They offer an integrated approach to meeting customer needs — from sales of new and used vehicles to aftermarket parts, service and body shop operations plus financing, insurance, leasing and rental. Rush Enterprises' operations also provide vehicle upfitting, CNG fuel systems and vehicle telematics products. Additional information about Rush Enterprises' products and services is available at <a href="https://www.rushenterprises.com">www.rushenterprises.com</a>. Follow our news on Twitter at @rushtruckcenter and on Facebook at <a href="majorated-acebook.com/rushtruckcenters">facebook.com/rushtruckcenters</a>.

#### **About Tallman Group**

Tallman Group has been in business since 1973, and is the largest International Truck dealer in Canada. Tallman employs over 600 people and operates 14 locations, and 6 associate locations in Ontario. In 2018, the company achieved revenues of CAD \$370 million and delivered almost 2,000 trucks. The company is authorized to sell International Trucks, Isuzu Trucks, Kalmar Ottawa Shunt Trucks, Cobra Trailers, Fontaine Trailers, Doepker Trailers, and Trout River Trailers. In addition, the company operates an Idealease franchise that includes over 1,100 trucks in its lease and rental fleet. In 2015, Tallman Group was named International's North American Truck Dealer of the Year. Tallman Group has also been named one of Canada's Best Managed Companies for 10 consecutive years.

Certain statements contained herein, including those concerning the formation of the joint venture are "forward-looking" statements (as such term is defined in the Private Securities Litigation Reform Act of 1995). Because such statements include risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements include, but are not limited to, unanticipated difficulties achieving the customary closing conditions to which the transaction remains subject, economic conditions in the new and used commercial vehicle markets, customer relations, relationships with vendors, one-time events and other factors described herein and in filings made by Rush Enterprises, Inc. with the Securities and Exchange Commission.

#### Contacts:

Rush Enterprises, Inc. Steven L. Keller, (830)-302-5226 or Tallman Group Kevin G. Tallman, (905) 671-7600